



M-Files[®]

PRODUCTIVITY AND SECURITY
Wherever your employees work



ARE YOU READY FOR THE FUTURE OF
WORKING?



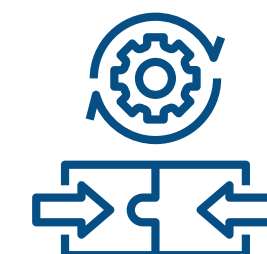
THE REALITY OF WORK HAS CHANGED

*Businesses need new ways to
ensure the productivity of their
knowledge workforce*

HOW ARE YOU FACING THESE CHALLENGES?



Can your knowledge workforce access documents and work efficiently remotely?



Are you able to ensure a good customer experience when collaborating remotely?



Can employees manage information properly and securely when working outside the office?

THE CHALLENGE

By the numbers

ACCESSIBILITY OF DATA



62%

...Are completely reliant on
network file shares

AIIM

MOBILITY MANDATE



57%

...Are challenged by security on
mobile devices

FORRESTER

SECURITY FEARS



46%

Of employees have shared
sensitive documents via
personal file sharing accounts

GARTNER

THE CHALLENGE

By the numbers

62%

LACK OF ACCESS

57%

LACK OF ACCESS,
LACK OF SECURITY

46%

LACK OF CONTROL,
LACK OF PROCESS,
LACK OF COMPLIANCE

THE TECHNOLOGY CHALLENGE



INFORMATION
CAN BE ANYWHERE



USERS CAN BE
ANYWHERE



DATA SECURITY &
COMPLIANCE

It is all about protecting
your data, and the privacy
of that data in all situations



**M-FILES PROVIDES:
THE SAME USER EXPERIENCE –
REMOTE OR AT THE OFFICE**

M-Files[®]

THE M-FILES SOLUTION TO THE CHALLENGE



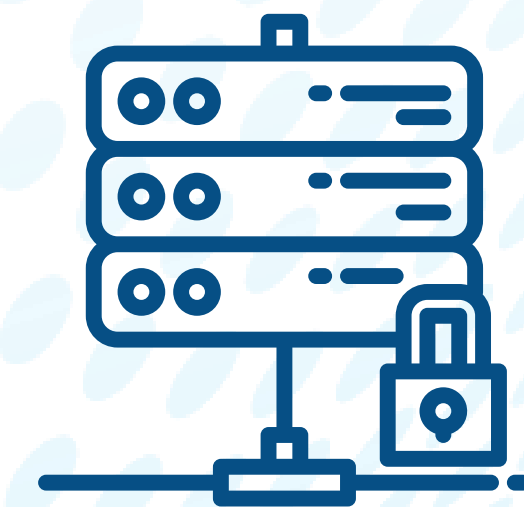
IMMEDIATELY CONNECT
TO ALL DATA

*No migration of your
data required*



SAME VERSION OF TRUTH
FOR EVERYONE

*Avoid version chaos of
documents*



PROTECT & CONTROL
YOUR SENSITIVE
BUSINESS DATA

*Retain control and
adhere to processes*

DON'T COMPROMISE - TAKE THE BEST OF BOTH

QUICK AND EASY

Quick to implement but...

- No support for business processes
- Not integrated with your existing systems
- Documents need to be migrated first
- Limited value

The M-Files logo is centered in the middle of the slide. It consists of the text "M-Files" in a bold, italicized, black sans-serif font, followed by a registered trademark symbol (®). The logo is surrounded by three concentric blue circles. The outermost circle has four small blue dots at the top, right, bottom, and left positions. The background of the slide is split vertically: the left half is a light blue-grey color, and the right half is white. In the bottom left corner, there is a top-down view of a brown ceramic coffee cup filled with dark brown coffee, sitting on a matching saucer.

M-Files®

ECM COMPETITORS

Lots of functionality but...

- Harder to use
- Documents need to be migrated first
- Long time to value

YOUR EMPLOYEES WILL LOVE M-FILES

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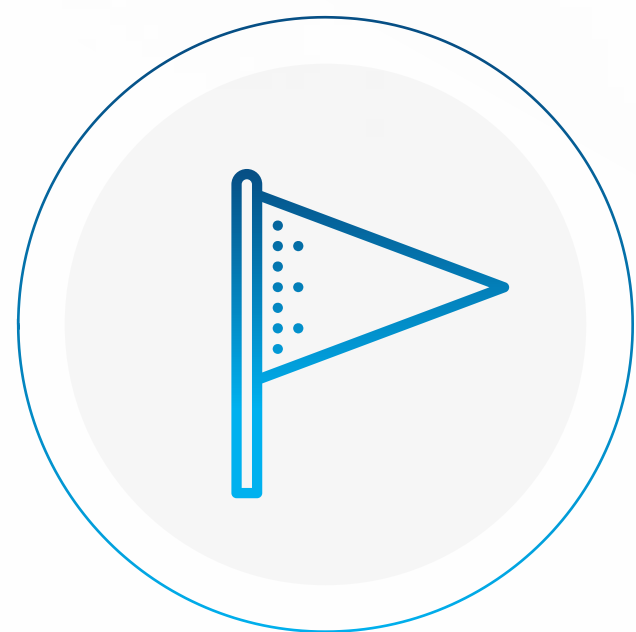
M-Files users rated robust functionality and ease of use as the top features of the product.

*Nucleus Research, ECM
Technology Value Matrix
2018*



M-FILES RATED THE BEST
ECM PLATFORM BY END USERS

9.2 out of 10 score



FROM PAPER-BASED SALES PROCESSES TO DIGITAL AND REMOTE

A global electronics supplier digitized their European salesforce with M-Files

BEFORE M-FILES



Paper & markings



Multiple versions



No longer possible
in a remote setting



WITH M-FILES



Build work queues of all sales orders



Check and review documents in process



Control access only for roles who need it in the process

BENEFITS



Salesforce quickly finds all information and stays connected and efficient



Everyone has the same data and can easily collaborate with customers



Everyone follows agreed processes and archival rules



HOW CAN M-FILES HELP YOU?